

## **Booking Consult Script:**

Hello

It's Nath Martin calling from The Gorilla Pit.

I'm just calling in regards to your Facebook application for the upcoming 16 week transformation program.

So I just wanted to have a quick chat today to answer any questions you may have but more importantly get a clear understanding of what prompted you to reach out and complete the form.

(They Respond)

Awesome, so from here the next step would be to get you in the gym for what we call a complimentary consultation. This is basically a one-on-one chat with myself because I need to get a crystal clear picture of where you are exactly and then together we are going to create your personal plan on how to get to that end target.

Sound good?

Great. Now it will most likely take 30-45min so what day best suits you to come in and have a chat with me at the gym in North Wollongong.

-Now would mornings or afternoons be better suited for your consultation?

-Fantastic I have a time of (Time) on (Day) the (Date). Does this suit you?

-Great. What I'll do is send you a confirmation text message after this call with the date, time and the address of our gym so you have it saved in your mobile. Also best to save that number that comes up into your phone and if for any reason you can't make that particular time or are running late just let me know.

-Great (Clients Name). Well I see you at (Time/Date Arranged).

-Have a awesome (day/ night).

-Bye.

## **Text Message Scripts:**

### **Straight After Phone Call:**

Hey (Clients Name). Our gym is located at 2/73 Montague St, North Wollongong. Your complimentary consultation is scheduled for (DAY/DATE @ TIME). Looking forward to seeing you there. (Your Name): The Gorilla Pit

### **Night Before Confirmation:**

Hey (Clients Name). Reminder for your consultation (TODAY/TOMORROW DATE @ TIME) at The Gorilla Pit (2/73 Montague St, North Wollongong). See you then. (Your Name): The Gorilla Pit